

From the President

We had a fabulous summer and so far a mild fall---hopefully, the winter proves to be an enjoyable season also! Every season, no matter if warm or cold, we have options available to help you. This winter if you wish to prepay your oil with a fuel loan, install an alternative heat source, or are just looking for a little extra cash for the holidays, we have the solution for you. Just give a financial service representative a call.

I know that the school year is barely underway and high school graduation seems far away but I want to remind our high school senior members to apply for a Katahdin Federal Credit Union scholarship. Applications are available at the following high schools guidance offices: Stearns High School, Schenck High School, Katahdin High School, Southern Aroostook Community School, Mattanawcook Academy, and Penquis High School. To qualify you must be a senior of the mentioned high schools and either you or one of your parents must be a member.

As always, we are here to help so if you have questions or concerns, let me hear from you.

Don Casko
President/CEO

Certified Chief Executive Designation

Tina Jamo recently earned the designation of Certified Chief Executive (CCE) by attending the Credit Union Executive Society (CUES) CEO Institute. The three-tiered leadership development program is held at several schools including The Steinberg Conference Center at The Wharton School, University of Pennsylvania; Johnson Graduate School of Management, Cornell University; and Darden Graduate School of Business Administration, University of Virginia. Those who complete the CEO Institute program and two post-segment projects are eligible to earn the Certified Chief Executive (CCE) designation.



(picture Terry Daigle, Chairman of the Board, Tina Jamo, VP of Operations, Don Casko, CEO)

**Borrow up to \$2,500
for up to 12 months**

**Low rate of
5.99%
APR***

**Wrap up the season
with a holiday loan.**

**KATAHDIN
FEDERAL
CREDIT UNION**
A financial institution with a clear vision

NCUA
Member since 1965

*Annual Percentage Rate. This special is for a limited time only for qualified members of KFCU. Restrictions may apply. Monthly payment on \$1,000 financed for 12 months is \$86.10. Membership eligibility is required.

Golden Mirror

The KFCU 2009 annual report received second place honors in the Credit Union Executive Society's Annual Golden Mirror awards. The report, "Going the Extra Mile", was designed by Synergent Corp. of Westbrook Maine. The Golden Mirror competition is the credit union movement's longest running competition for creative and results producing excellence in marketing.



The Bottom Line

Help Your Family Help You



When our children are young, we may do our best to keep them from thinking about the family finances. When money is tight, we don't want them to worry. When times are good, there's always the danger that they won't learn the value of a dollar.

But there comes a point when family members need to be made aware of the financial details. Even so, 42% of baby boomers admit they have not shared the details of their current financial situations with their adult children.¹ And it's likely that many boomers haven't had similar conversations with their own parents.

Obviously, most of us prefer to keep our personal finances personal, but opening a discussion about family finances could help prevent headaches and woe when difficulties strike.

They may be wondering. One in three adults between the ages of 46 and 64 has helped a parent with financial matters, so it wouldn't be unusual if your kids are wondering whether you'll need *their* help.² They have their own retirements to consider and their own kids to support, so the more information they have about your situation, the less uncertainty they may face as they prepare for the future.

Is everything in order?

If you were to die or become incapacitated tomorrow, would your family know how to manage your finances or ensure that your spouse would not be in a financial bind? It's a good idea to let your adult children know whether you have a will, a trust, powers of attorney, medical directives, and insurance policies. They need to know where to find such documents and also what's in them. Potential conflicts might be prevented if the family knows how you want to

CAUGHT IN THE MIDDLE

1 in 3

baby boomers has helped a parent pay rent, utilities, and other bills.

6 in 10

baby boomers have given a child or grandchild financial help in the past five years.

Source: *Money*, January/February 2010

be treated for a terminal illness and how you intend for your property to be distributed.

Head off future family problems. If one of your children appears to be the most likely candidate to look out for your finances, it's a good idea to make sure the rest of the family is aware of your selection. When the time comes for your chosen financial caretaker to step into a potentially difficult role, his or her responsibilities may be easier to bear with the family's support.

This isn't a one-way street. Your adult children could become indisposed due to an illness or emergency and require your help to manage their finances. Whether you are the parent or the child — or both — a good way to open this potentially uncomfortable discussion is by sharing your information with the other parties and then asking them if they would be comfortable doing the same.

1–2) *Money*, January/February 2010

The information in this article is not intended as tax or legal advice, and it may not be relied on for the purpose of avoiding any federal tax penalties. You are encouraged to seek tax or legal advice from an independent professional advisor. The content is derived from sources believed to be accurate. Neither the information presented nor any opinion expressed constitutes a solicitation for the purchase or sale of any security. This material was written and prepared by Emerald. © 2010 Emerald.

Thomas Duff, our Financial Advisor, would be happy to sit down and review your portfolio and life insurance with you and your children and discuss the necessity for a will, trust, powers of attorney, and medical directives, at no cost to you. If you are interested in meeting with Tom, please give his assistant, Ellen Lakeman, a call at Single Source Financial Center (723-5264 or 1-888-925-5264.

Single Source



Financial Centre

Thomas W. Duff
Financial Advisor

Single Source Financial Centre
749 Central Street · Millinocket, ME 04462
207-723-5264 or 888-925-5264

Securities are offered exclusively through **Raymond James Financial Services, Inc.** Member FINRA/SIPC, an independent broker/dealer, and are not insured by NCUA or any other credit union insurance or government agency, are not deposits or obligations of the credit union, are not guaranteed by the credit union, and are subject to risk, including possible loss of principal.
An Independent Broker/Dealer.

Coloring Contest

You may have thought of coloring as a lost art form but you will see that is not true as you enter the credit union offices during the month of October. Our annual coloring contest is in progress and soon creative masterpieces will decorate our walls.

If you have a little artist at home between the ages of 1-12, we would love to have them participate. Prizes will be awarded in three age categories at each branch location: ages 1-4, 5-7, and 8-12.

Contest forms can be picked up at the receptionist desk in the lobby or online at www.katahdinfcu.org/whatsnew. The entry deadline is October 29, 2010.

Prizes-\$25.00 VISA Gift Cards.

**winners will be notified by telephone*



Going on vacation? Call us with your destination if you plan on using your credit or debit cards so we can note it on your file.

Insurance Corner

Looking at alternative heat sources to take the sting off the oil bill? Please keep in mind when looking at installing coal, wood, pellet or other alternative sources, that you make sure the system you are purchasing is a "UL" approved device and is professionally installed to meet the manufacturer's installation requirements as well as comply with building codes. These codes and installation requirements are designed to protect your safety. UL approved devices have been properly tested and approved for safe usage. It is also important to contact your insurance agent to make sure you are in compliance with the requirements of your insurance company.

We would be glad to provide you with advice and answer any questions you may have. This is a free, local service we provide to our credit union members, current and future clients. Please give either of our offices a call if we can be of further service.

Katahdin Gateway



Insurance LLC

Kim French

Agency Manager

Katahdin Gateway Insurance, LLC

749 Central Street

Millinocket, ME 04462

207-723-9941 · Fax 207-723-9774

112 Main Street, Suite 3

East Millinocket, ME 04430

207-746-3687

Holiday Club

For those members who have been depositing all year into their holiday club, your funds will transfer on the evening of October 15, 2010. Funds will transfer to the main share account unless an alternative account has already been selected. The new holiday clubs will begin on October 18, 2010. If your holiday club is currently set up on payroll deduction, you are all set--your club will start automatically. If you are not on payroll deduction or net pay distributions, sign up today for the easiest, most convenient way to save for the holidays.

The holiday clubs are set up to accept deposits all year long and are not designed for frequent withdrawals. If you plan on making frequent withdrawals from your Holiday club, you may opt for an alternative club. A suffix 2 or suffix 3 account will allow you to save and make withdrawals during the year. If you choose a suffix 2 or 3 account, the funds will not transfer to an alternative account at the end of the year. They will remain in your account until you are ready to use them. Talk to a financial service representative about the best option for you.

Why 186 Million People Worldwide Choose Credit Unions

On October 21, credit union members worldwide will join together to celebrate International Credit Union Day and this year's theme: *Local. Trusted. Serving you.* Do you remember why you chose Katahdin Federal Credit Union to be your financial services provider? It may be among many reasons shared by the 186 million people in 97 countries who have also chosen credit unions, but it most likely has something to do with the common philosophy of people helping people.

Unlike most other financial institutions, credit unions are not-for-profit, democratically controlled, volunteer-run, member-owned cooperatives. They exist to serve their members, and that level of service remains high even during the toughest times. Instead of issuing stock or paying dividends to outside shareholders, credit unions provide value to their members by returning earnings in the form of lower loan rates, higher interest on deposits, and lower or even no transaction fees.

This year's theme celebrates the advantages of credit union membership. Value, trust and service are just some of the many benefits of being a credit union member. You are in charge of your money and your credit union.

At Katahdin Federal Credit Union we are proud of our heritage as a cooperative financial services provider and our connection to the more than 54,000 credit unions worldwide. On October 21, we'll join credit unions and their members around the world to celebrate International Credit Union Day in recognition of the benefits those institutions bring to their members.

Check out our Web site www.katahdinfcu.org for more information about International Credit Union Day and prepare to celebrate the credit union difference.

In honor of International Credit Union Day we will be serving refreshments from 11:00-1:00 pm and sponsoring a pumpkin painting/craft event for youngsters from 2:00-4:00 pm.

World Council of Credit Unions.



CUHQ – Credit Union Headquarters

CUHQ is a website designed specifically for young people by young people about pertinent financial issues. It can be accessed through the FoolProof icon on the credit union's home page at www.katahdinfcu.org. The articles offer helpful advice and tips --- for those young or just young at heart. Currently on the site you will find these articles: Credit Cards vs. Debit Cards, Facebook and Your Privacy, Dirt on Your Dirt-Bike, Free Calls...Anytime, Anywhere, Road Trippin, Weird but True Budgeting Tips, and in Money Trouble. Content is updated regularly. Check it out today!

Copyright Foolproof

Gift Cards are the gift of choice for the holiday season

Services

Savings

Share Accounts
Club Accounts
Share Drafts
Share Certificates
IRA Accounts
Roth IRA Accounts
Coverdell Education Savings Acct.
IRA Certificates
Roth IRA Certificates
Money Treksm Youth Savings Program

Loans

New & Used Auto & RV Loans
Cottage Loans (including on leased land)
Land Loans
Computer Loans
Real Estate
Home Equity Loans and Lines of Credit
Share Secured-Certificate Secured Streamline (Line of Credit)
Unsecured Loans
Visa[®] Classic[®] Cards
Visa[®] Gold Cards

Other Services

CU24sm Visa[®] Check Card
Direct Deposit/Payroll Deduction
Money Orders
Wire Transfers
Night Deposit
Safe Deposit Boxes
24-Hour ATM
Notary Services
CUSO-Single Source Financial Centre
CUSO-Katahdin Gateway Insurance LLC
Visa Prepaid Gift Cards
Katahdin Connection Home Banking Solution

Locations

1000 Central Street
Millinocket, ME 04462
207-723-9718
800-451-9145
Fax 207-723-8426

Crystal Road
PO Box 330
Island Falls, ME 04747
207-463-3661

www.katahdinfcu.org

Hours

8:00 am - 5:00 pm Drive Up
9:00 am - 5:00 pm Lobby



This credit union is federally insured by the National Credit Union Administration

Summer Activities

Millinocket Area – On July 3rd members and friends were treated to a Membership Appreciation Day Barbeque. The fun continued throughout the day with laughs, door prizes and giveaways. It was nice to see so many people home for the holiday weekend. Festivities continued on the Fourth with KFCU sponsoring the Stearns High School Band in the 4th of July parade. If you didn't get the chance to hear them play, make sure you take advantage of your next opportunity to hear this talented group of musicians. We would once again like to thank the Stearns High School Band for making this event extra special.



Gary Dumas, Treasurer of the Board of Directors, grilling hotdogs for the members

Island Falls Area – This year's Summerfest theme of "Memories of Days Gone By" was celebrated with a lobby full of posters depicting various high school classes of the Island Falls area and the Southern Aroostook Community School. Stories of days gone by were shared during the light



Rachel Madore, Island Falls Branch Manager, and Betty Averill, Collector, serving up giant sandwiches

luncheon provided by staff and directors. Summerfest is an annual weeklong event highlighted by various community events. KFCU staff is always thrilled to be able to kick off the activities every year with a Member Appreciation Day.

Money Trek Events – In June Money Trek members came together to create canvas tool belts to surprise their Dad's on Father's Day. The youngsters had a great time designing these unique gifts.



Noah Porter concentrating on his special tool belt

Inside the CU

If you have visited the Credit Union lately, you may have noticed a new employee. Peggy McLean has joined the teller line staff at the main office. Join us in welcoming her!

Snowmobile Loans

Get Yours Before the Snow Flies

Win \$50.00

What is CUHQ?

If you know the answer, please fill out this coupon and submit your entry by November 15. A winner will be drawn at random.

Congratulations to **Marjorie Pinette**, the winner from last quarter. The question was "What is FoolProof?" The answer was "FoolProof is a turnkey web driven financial literacy program that is free to schools and teachers to help teach young people about money and financial responsibility."

Name: _____

Address: _____

Telephone #: _____ Answer: _____

Skip-A-Pay forms are available at www.katahdinfcu.org/whatsnew.